MEMORANDUM

TO: James J. Jochum
   Assistant Secretary
   for Import Administration

FROM: Jeffrey May
   Deputy Assistant Secretary
   Import Administration, Group I

RE: Issues and Decision Memorandum for the Section 129 Determination: Final Affirmative Countervailing Duty Determination: Certain Cut-to-Length Carbon Quality Steel Plate from France

SUBJECT: Analysis of the Privatization of Usinor S.A. and Effect on GTS Industries S.A.

BACKGROUND

On January 8, 2003, the Dispute Settlement Body (“DSB”) of the World Trade Organization (“WTO”) adopted the report of the WTO Appellate Body in United States - Countervailing Measures Concerning Certain Products from the European Communities, WT/DS212/AB/R (December 9, 2002) (“Certain Products”). Pursuant to the DSB findings in Certain Products, the Department of Commerce (“the Department”) changed its methodology for analyzing privatizations in the context of the countervailing duty law. See Notice of Final Modification of Agency Practice Under Section 123 of the Uruguay Round Agreements Act, 68 FR 37125 (June 23, 2003) (“Modification Notice”). In accordance with Section 129 of the Uruguay Round Agreements Act (“Section 129”), the Department is applying the new methodology to the 1995-1997 privatization of Usinor Sacilor (“Usinor”), one of two producers/exporters under investigation in the countervailing duty determination of certain cut-to-length carbon quality steel plate from France. See Final Affirmative Countervailing Duty Determination: Certain Cut-to-Length Carbon Quality Steel Plate from France, 64 FR 73277 (December 29, 1999) (“CTL Plate”). In CTL Plate, the Department determined that the Government of France (“GOF”) had
provided countervailable subsidies to Usinor during 1998, the period of investigation ("POI"), including certain allocable, non-recurring subsidies conferred prior to the company’s privatization beginning in 1995.

In the instant Section 129 determination, using the Department’s modified methodology for analyzing privatizations, the Department is examining whether the pre-privatization, allocable, non-recurring subsidies to Usinor which were found to be countervailable in CTL Plate were eliminated as a result of the company’s privatization in 1995-1997. Under the modified methodology, if a party demonstrates that the privatization was at arm’s length and for fair market value, then any allocable, non-recurring subsidies received prior to the privatization will be presumed to be extinguished and, therefore, non-countervailable; conversely, if a party does not demonstrate that the privatization was at arm’s length and for fair market value, then the unamortized amount of any allocable, non-recurring, pre-privatization subsidy benefit continues to be countervailable. See Modification Notice, 68 FR at 37127.

In CTL Plate, the Department also found that GTS, a subsidiary of Usinor and the other producer/exporter under investigation, underwent changes in ownership between 1992 and 1996, which resulted in GTS being deconsolidated from Usinor and in Usinor relinquishing direct or indirect control of GTS. Specifically, prior to 1992, GTS was 89.73 percent owned by Sollac, a subsidiary of Usinor. In 1992, Sollac transferred its shares in GTS to Dillinger. In return, Dillinger transferred to Sollac shares it held in Sollac of an equivalent value. At that time, Dillinger was majority-owned by DHS-Dillinger Hütte Saarstahl AG (DHS), a German holding company, which, in turn, was 70 percent owned by Usinor.

In 1996, while Usinor was completing its privatization, Usinor reduced its interest in DHS from 70 to 48.75 percent. At that time, DHS owned 95.3 percent of Dillinger, which in turn, owned 99 percent of GTS. Hence, in CTL Plate, the Department attributed to GTS the benefits from the subsidies conferred on Usinor through 1996, and determined a separate subsidy rate for GTS based on those benefits and benefits from subsidies that GTS received directly after 1996. For the purposes of this Section 129 determination, therefore, to the extent that the pre-privatization subsidies are extinguished by the privatization of Usinor, those same subsidies are extinguished for GTS.

We recommend that you approve the positions we have developed in this memorandum. Below is a complete list of the issues in this review for which we received comments from the parties:

Comment 1: Typographical Error
Comment 2: Benefit from Employee Offering
Comment 3: Relevance of Prior Remand Redeterminations
Comment 4: Pass-Through Rate
Comment 5: Attribution of Countervailable Benefit to GTS
ANALYSIS

We have analyzed the privatization of Usinor consistent with the methodology put forth in the Modification Notice. See Modification Notice, 68 FR at 37127.

Usinor’s Privatization

Pursuant to a 1993 French privatization law, Usinor was privatized through the sale of government-held shares beginning in July 1995 and continuing through August 1998. At the time that the privatization began, Usinor was wholly owned by the French state, directly or indirectly, with the GOF and government-controlled Credit Lyonnais (and, later, its division, Clindus) holding 80 percent and 20 percent of Usinor’s stock, respectively. By year-end 1995, private shareholders held over 75 percent of shares. The shares retained by the GOF and Clindus had fallen to 9.8 percent and 2.5 percent, respectively; another 15.8 percent were held by stable shareholders, of which 10.1 percent were held by three stable shareholders that were directly or indirectly government-controlled (the “public” stable shareholders), including Credit Lyonnais. Usinor employees held 3.55 percent.

As part of the privatization, a capital increase was effected through the issuance of new shares amounting to approximately 23 percent of the total. The proceeds from the sale of these shares did not go to the GOF but were instead put into Usinor to cover some of the company’s debts.

In January 1997, the GOF additionally delivered approximately 1.2 percent of the company’s shares in the form of free shares to French individual shareholders and employees who had held their shares for the 18 months since the privatization began. In October of the same year, the GOF further sold approximately 7.7 percent of Usinor’s shares. By year-end 1997, over 85 percent of Usinor’s shares were held by private shareholders. The GOF’s direct ownership stake had fallen to 0.93 percent, while that of Clindus and the public stable shareholders remained unchanged at 2.5 percent and 10.1 percent, respectively. The portion held by Usinor employees increased to 5.16 percent. In August 1998, the GOF delivered its remaining stock in the form of free shares, after which it no longer retained any direct ownership stake in Usinor.

Incremental Privatization

As discussed above, the GOF sold its shares in Usinor over three years. The Modification Notice does not specify the Department’s approach as to how (or whether) the new methodology should be applied to “gradual privatizations,” and provides the public additional opportunity for further comment on this particular issue.¹ As suggested in the Modification Notice, the impact of a gradual or similar type of privatization on the countervailability of pre-privatization subsidies may depend on the particular facts and circumstances of the privatization in question.

¹The Department did not receive any further comments on this issue, pursuant to this request for additional comments.
In this instance, we find that all of the allocable, non-recurring subsidies to Usinor which the Department examined in CTL Plate were received by Usinor in various years prior to the privatization. Consequently, it is not necessary in the instant determination to distinguish among the various stages or events leading up to the sale of all or nearly all of Usinor’s shares, except to note that, by the end of 1995 during the first stage of privatization, the GOF’s total ownership share in the company (including the shares held by the three public stable shareholders) fell from 100 percent to less than 25 percent, and that by the end of 1997, it had fallen further to less than 15 percent. Finally, by August 1998, as noted earlier, the GOF had distributed its remaining shares and no longer held any direct ownership stake in Usinor.

In this regard, we note the petitioners’ claim that the GOF indirectly retained a controlling stake. Specifically, the petitioners contend that the voting rights of the public stable shareholders, who held a combined 10.1 percent, indirectly allowed the GOF to continue to exert control, since the combined stake of those shareholders was five times larger than that of the next biggest (private) stable shareholder. We disagree that the ownership interest retained by the GOF is sufficient to control the company in this context. While the number of shares held by the GOF may be considerably larger than the number held by the next shareholder, the GOF would still need to obtain the support of owners accounting for 40 percent of the shares to control the company, and there is no evidence on the record that the GOF could readily do so. Therefore, because the GOF sold “all or substantially all” of Usinor and did not retain control of the company, we determine that it is appropriate to apply the new methodology to the privatization of Usinor (see Modification Notice, 68 FR at 37127).

**Arm’s-Length Transaction**

In determining whether allocable, non-recurring subsidies received by Usinor prior to its privatization continued to benefit post-privatization Usinor, the Department first considered whether the privatization of Usinor was conducted through an arm’s-length transaction. For a definition of an “arm’s-length transaction,” we rely on guidance from the Statement of Administrative Action ("SAA"), which states in relevant part that an arm’s-length transaction is “a transaction negotiated between unrelated parties, each acting in its own interest, or between related parties such that the terms of the transaction are those that would exist if the transaction had been negotiated between unrelated parties.” See SAA accompanying the Uruguay Round Agreements Act, H.R. Doc. No. 103-316, Vol. 1 (1994) at 928.

The record information in this determination indicates that the privatization of Usinor involved the 1995 and 1997 sales of company shares, rather than assets, and was effected by publicly announced offerings of outstanding shares held by the GOF, as well as newly issued shares. The GOF’s shares were sold to four different classes of purchasers: (1) French resident nationals, and European Community ("EC") or European Economic Area nationals (referred to as the “French public offering”); (2) current and qualifying former employees of Usinor; (3) stable shareholders
comprising various institutional investors; and (4) the general public in the French and international financial markets (referred to as the “international offering”).

We have analyzed these categories of sales individually. We have done this because the methods of selling to these groups differed, as did the prices they paid for their shares. Consistent with the SAA guidance, in determining whether these various purchases constituted arm’s-length transactions, we must assess (a) whether they were transacted between unrelated parties, each acting in its own interest, or, (b) if transacted between related parties, whether the terms of the transaction were those that would exist if negotiated between unrelated parties.

a. French and International Public Offerings

The great majority of Usinor stock shares (eventually comprising over 75 percent) were sold in the French public offering (at FF 86 per share) and the international offering (at FF 89 per share). Because the purchasers in these offerings (the general public) were not related to the seller, we determine that these sales constituted arm’s-length transactions.

b. Stable Shareholders

A minority of shares (eventually comprising less than 15 percent) were sold exclusively to the stable shareholders. Eight of the eleven stable shareholders were not related to the seller. Hence, we determine that those purchases constituted arm’s-length transactions.

The three remaining stable shareholders were directly or indirectly government-controlled and, hence, related to the seller. With regard to the sales of shares to the government-controlled stable shareholders, these purchasers paid the same purchase price and under the same terms of sale as the private stable shareholders. Thus, although those purchasers were related to the seller (the GOF), the sale was conducted such that “the terms of the transaction are those that would exist if negotiated between unrelated parties.” See Modification Notice, 68 FR at 37127. Consequently, we find that the sales to the public stable shareholders also constituted arm’s-length transactions.

c. Employee Shares

Finally, an even smaller number of shares (eventually comprising 5.16 percent) were sold exclusively to current and qualifying former Usinor employees. These purchasers had two options: (1) they could purchase shares at the French public offering price of FF 86 per share, or (2) they could pay a discounted price of FF 68.80, with an extended payment period, if they agreed to hold the shares for two years. Additionally, they were eligible to receive bonus shares if they held the shares for specified periods. Thus, the employee offering was clearly distinguishable from the public offerings and was openly characterized as “preferential” in Usinor’s International Offering Prospectus (“Prospectus”).
We determine that the employees of Usinor were related to Usinor and that the sales of shares to Usinor employees at the discounted price did not constitute an arm’s-length transaction.

*Fair Market Value*

Next, in determining whether the sale of Usinor was for fair market value, consistent with the methodology in the *Modification Notice*, 68 FR at 37127, we first considered whether there was any contemporaneous, benchmark price actually observed in the marketplace for a comparable company or assets. However, in the instant determination, we find no evidence in the record of any contemporaneous sales of companies comparable to Usinor, nor any appropriate market benchmark price. Consequently, we have relied on an examination of various “process factors” from among the non-exhaustive list in the *Modification Notice*.

*Objective Analysis*

In evaluating the process used by the GOF to sell Usinor, we first looked to see whether the government performed or obtained, and implemented the recommendations of, an objective analysis in determining the appropriate sales process and price. We considered whether the analysis was objective, timely (i.e., completed prior to agreement on the final transaction price), and complete (i.e., contained the information typically considered by private, commercial sellers contemplating such a sale).

The decision to privatize Usinor and the terms of privatization were executed through an order of the Ministry of Economic Affairs and Finance, based on an opinion by the Privatization Commission, both issued in June 1995. Share prices were set by the Ministry, based on the opinion of the Privatization Commission, in consultation with Banque S.G. Warburg (“Warburg”) and the other Global Coordinators of the share offerings, and in accordance with the privatization law. The Privatization Commission stated that it relied upon various valuation methodologies for Usinor including, *inter alia*, stock-exchange-based comparisons and net liquidity flows. Based on its analysis, the Commission recommended a minimum value for Usinor of FF 15,750 billion.

In preparation for the privatization, the GOF commissioned Warburg to provide a valuation analysis of the assets and equity shares of Usinor. As noted above, Warburg also acted as a principal member of the management syndicate for the international offering that constituted the essence of the privatization. The minimum value set by the Privatization Commission was consistent with the range of values established in the Warburg valuation.

Finally, the share prices set by the Ministry of Economic Affairs and Finance reflected the valuations. Given the number of shares the GOF expected to sell and the prices for those shares, the expected revenue was consistent with the various valuations.
Artificial Barriers to Entry

As examples of artificial barriers, the Modification Notice identifies “restrictions on foreign purchasers or purchasers from other industries, or overly burdensome or unreasonable bidder qualification requirements, or any other restrictions that artificially suppressed the demand for, or the purchase price of, the company.” See Modification Notice, 68 FR at 37127. As mentioned above, the company was not sold through a bidding process. The GOF’s plan for privatizing Usinor in 1995 divided potential purchasers of Usinor’s shares into four pools: the French public, the international public, Usinor employees and stable shareholders. A certain number of shares were set aside for each of these groups and, generally, different prices were charged for each group. The broadest group was covered by the international offering. Under this offering, shares were available for FF 89. These shares could be purchased by anyone from the banks and investment companies underwriting the share sale. Also, the sale of Usinor’s shares was publicized through announcements and the issuing of the Prospectus. Thus, we determine that there were no restrictions that served to limit purchasers or potential purchasers of these shares.

The next largest group was covered by the French offering. Purchasers falling in this category could obtain shares for FF 86 per share. Although this pool of potential purchasers was limited by virtue of nationality, we do not believe that this limitation presented a meaningful reduction in the competition for these shares. The pool of potential purchasers included French as well as other EC member state citizens. Finally, the French offering was publicized through announcements by the GOF. Therefore, we find that the sales process for shares covered by the French offering was generally open and unrestricted.

For the remaining pools, however, we find that the sales process was restricted and served to limit potential purchasers of Usinor’s stock. With respect to the employee pool, these shares could only be purchased by current and past employees of Usinor. Hence, by its very terms, numerous potential purchasers were excluded at the outset from purchasing these shares.

With respect to the stable shareholders, we note that a public announcement was made inviting investors to become stable shareholders. However, we find two aspects of the sales process that possibly served to limit the number of investors that might otherwise have come forward to purchase these shares. First, in its invitation, the GOF imposed a minimum investment requirement of one million shares. At a price of FF 90.78 per share, this required a sizeable commitment and could have had the effect of excluding many potential investors.

Second, the process of advertising for and selecting stable shareholders happened very quickly. The announcement seeking stable shareholders was published on June 3, 1995. Applications, with financial references, had to be submitted no later than 6:00 p.m. on June 19, 1995. By June 26, 1995, the stable shareholders had already been selected. Thus, potential investors had only 16 days to obtain further information about the terms and conditions that would apply to stable shareholders; to decide whether to make an offer; and to pull together the necessary paperwork. Given that the stable shareholders were decided upon within one week of the deadline for filing
the applications, it seems that there was very little opportunity to perfect any deficiencies that might have existed in the applications. Thus, it is reasonable to conclude that, like the minimum purchase requirement, the compacted nature of the sales process for stable shareholders may have reduced the number of potential participants in this pool. However, we note that all parties who did apply to participate as stable shareholders were approved.

**Purchase Price**

Since the privatization was not effected through a bidding process, our analysis has focused on the sales process and whether the GOF received a price which maximized its return. The sales process is examined above. In regard to the price, we have sought to determine whether the GOF charged a market-clearing price for its shares of Usinor. A market-clearing price is one that equates the supply of shares with the demand for shares. If the GOF had set the prices for Usinor’s shares too low, the offering would have been over-subscribed and many people seeking shares would not have been able to purchase them in the initial offering. Conversely, if the prices were set too high, the offering would have been under-subscribed and the GOF would not have been able to sell as many shares as it had planned.

As noted above, the prices in the French and international public offerings were FF 86 and FF 89, respectively. The evidence on the record shows that because of the high level of demand, the number of shares made available in the French offering had to be increased. First, shares were moved from the international offering to the French offering. Additional shares subsequently were made available under the provision allowing the bank syndicate responsible for the sale to obtain more shares from the GOF. Regarding the international offering, shares were originally moved from there to the French offering but, subsequently, the number of shares sold under the international offering was increased. At the conclusion of the initial offering, nearly 50 million shares had been sold under the French offering for a price of FF 86 per share and nearly 199 million shares had been sold under the international offering at a price of FF 89 per share.

Given the over-subscription at the FF 86 price, the fact that shares were moved from the international offering to the French offering, and the number of shares sold at each of the two prices, it appears that the market clearing price for Usinor’s shares was between FF 86 and 89. Therefore, we determine that the GOF maximized its return on the shares sold in the French and international public offerings.

The prices charged to the other two groups of purchasers differed from the market clearing price of FF 86-89. The stable shareholders paid more, FF 90.78 per share, and Usinor’s employees were offered shares for a lower price, FF 68.

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2 See Memorandum to Susan H. Kuhbach from Rosa Jeong and Marian Wells entitled “Usinor Verification Report,” dated February 19, 1999, at pp. 8 - 9, which document was submitted as Appendix 7 to the respondents’ September 2, 2003, submission.
Committed Investment

The term “committed investment” encompasses a range of possible restrictions or requirements that the government, as the seller, imposes on the future operation of, or investment in, the company or its assets. In analyzing the possible impact of committed investment on a privatization, we will consider, inter alia, whether (1) the precise details of the committed investment were fully transparent to all potential bidders and, therefore, reflected in the final bid values of the potential bidders, (2) there is no implicit or explicit understanding or expectation that the buyer will be relieved of the requirement or commitment after the sale, and (3) there is no evidence otherwise on the record indicating that the committed investment was not fully reflected in the transaction price. See Modification Notice, 68 FR at 37133.

In the instant determination, the restrictions or conditions imposed on the sales of Usinor’s shares were aimed at encouraging the purchasers to hold onto their shares for a period of time. The stable shareholders signed an agreement that restricted their ability to resell their shares. (These restrictions are described at pp.23-24 of the Prospectus.) Purchasers in the French public offering were eligible to receive free shares from the GOF if they held onto their shares for 18 months. (This is described at p.22 of the Prospectus.) Similarly, as noted above, employees paid a discounted price or were eligible for free shares from the GOF if they held onto their shares. (The employee offering is described at p.23 of the Prospectus.) Thus, three categories of share purchasers were required or encouraged not to sell their shares for some period after the offerings.

Regarding the stable shareholders, the announcement inviting investors to become stable shareholders did not include any reference to the limitations on resale of the shares. However, as the name “stable shareholders” indicates, it is reasonable to assume that these investors would have anticipated such restrictions. Regarding other investors, the terms of restrictions and inducements were published.

The petitioners contend that the issuance of new shares was similar to a committed investment in that the proceeds were allowed to return to the company, and that this limited the GOF’s return on the privatization. However, we disagree with the petitioners. As an initial point, we have not found that Usinor was unequityworthy during 1995 when the capital increase occurred. None of the funds for the capital increase came from the government; rather, they were provided by the new (private) shareholders who purchased the newly issued shares. Since the increase in capital was accompanied by a corresponding increase in the number of shares outstanding, and the
shares were sold at the same price as the rest of the public offering, we find that the transaction
did not result in extra value that was owed to the government.\(^3\)

Moreover, to the extent that the capital increase in Usinor can be considered as “committed
investment,” the fact of the increase and the terms of the increase were publicized and known to
the purchasers. (See, e.g., p. 24 of the Prospectus.)

Therefore, as regards both the resale restrictions (inducements) and the capital increase, we find
no evidence that these committed investments were not fully reflected in the offer to purchase
Usinor’s shares. As described above, the commitments were known to the purchasers prior to
their purchases. Further, there is no evidence indicating that these commitments distorted the
amount that share purchasers were willing to pay. Accordingly, we determine that any
committed investments were fully reflected in the share prices.

**Concurrent Subsidies**

“Concurrent subsidies” are subsidies given to facilitate or encourage a privatization, or that are
otherwise bestowed concurrent with a privatization. Modification Notice, 68 FR at 37136.
These subsidies often include debt forgiveness and rescheduling, subsidized loans, and worker-
related benefits. In the instant determination, according to the respondents, no concurrent
subsidies accompanied the privatization.

**Fair Market Value - Conclusion**

Based on our review of the factors relevant to fair market value, the privatization of Usinor
presents a somewhat mixed picture. On the one hand, there were some barriers in the bidding
process that might have limited the number of potential purchasers. On the other hand, there is
substantial record evidence that the privatization of Usinor was accomplished through a fair-
market-value transaction, with the exception of the employee offering. First, the GOF
commissioned and followed the recommendations of objective analyses of the value of Usinor.
Second, the value/cost of any committed investment was known to bidders and reflected in the
prices offered. Third, the GOF set and received a market-clearing price for Usinor’s shares,
except in the employee offering which constituted only 5.16 percent of the sale; in the stable
shareholder offering, the GOF set and received an above market-clearing price. After weighing
these various factors, we determine that, with the exception of the employee offering, fair market
value was paid for Usinor.

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\(^3\) The issue of the capital increase was addressed in Results of Redetermination Pursuant
to Court Remand: *Allegheny Ludlum Corp. et al. v. United States*, Court No. 99-09-00566,
Remand Order (CIT January 4, 2002), at Comment 7, and Results of Redetermination Pursuant
to Court Remand: *GTS Industries S.A. v. United States*, Court No. 00-03-00118, Remand Order
(CIT January 4, 2002), at Comment 2. Both documents are on the record as Appendix 1 to the
respondents’ July 28, 2003, submission.
Market Distortions

Under the Department’s new privatization methodology, a party can obviate the arm’s-length and fair-market-value rebuttal to the baseline presumption by demonstrating (a) that the action or inaction of the government – in its capacities as regulator and policymaker – had severely distorted the broader market conditions at the time of the privatization and (b) that the transaction price was meaningfully different from what it would otherwise have been absent the distortive government action or inaction.  See Modification Notice, 68 FR at 37127.  The Modification Notice states that, where the evidence clearly shows this to be the case, the baseline presumption will not be rebutted and pre-sale subsidy benefits continue to be countervailable.  According to the Modification Notice, in examining the evidence, the Department may consider various factors pertaining to (1) the basic market conditions (e.g., the interplay of supply and demand, access to information, safeguards against collusive behavior, rule of law, enforcement of contracts and property rights), and (2) the government’s use of its legal and fiscal prerogatives as the regulatory and policymaking authority (e.g., special duties and taxes, regulatory exemptions, subsidization or support).

In the instant determination, the petitioners submitted for the record copies of two documents: an undated report entitled, “Request for the Inclusion of Steel in the National Trade Estimate Report on Foreign Trade Barriers in the European Union,” and a July 2000 Department report entitled, “Report to the President: Global Steel Trade: Structural Problems and Future Solutions.”  Other than stating that the information contained in the documents relates to cartel arrangements and related practices, the petitioners have not articulated an allegation regarding market distortion for the purposes of this determination.  Consequently, the petitioners have not sufficiently demonstrated, as called for in the Modification Notice, that (a) the action or inaction of the government – in its capacities as regulator and policymaker – had severely distorted the broader market conditions at the time of the privatization and that (b) the transaction price was meaningfully different from what it would otherwise have been absent the distortive government action or inaction.  See Modification Notice, 68 FR at 37127.  In sum, we find that the petitioners have not overcome the presumption that a privatization at arm’s length and for fair market value extinguishes the benefits from pre-privatization subsidies.

The EC and the GOF claim that France is a market economy in which the interplay of supply and demand is unfettered and the value of privatized companies is dictated by the market.  The respondents contend, moreover, that the historical government-ownership of companies does not automatically distort the market and that overcapacity is irrelevant to the market distortion analysis.  The respondents further argue that the petitioners’ allegations are unsubstantiated and fail to overcome their burden on the issue of market distortion for the purposes of this determination.

4 The Modification Notice characterizes broader market conditions as the economic, fiscal, legal and regulatory regimes necessary for the transaction price to reflect the subsidy benefit fairly & accurately.  See Modification Notice, 68 FR at 37127 and at fn. 4.
We agree with respondents that the petitioners have not provided sufficient evidence that the action (or inaction) of the GOF had severely distorted the broader market conditions at the time of the privatization. Additionally, other than making an assertion regarding the effect of these alleged conditions on the purchase price, the petitioners have not sufficiently demonstrated that the transaction price was “meaningfully different” from what it would otherwise have been, as required by the Modification Notice. See Modification Notice, 68 FR at 37127. Consequently, the petitioners have not sufficiently demonstrated that French or European market conditions at the time of Usinor’s privatization were distorted such that the relevant transaction price did not reflect fairly and accurately the subsidy benefits.

CONCLUSION

The evidence presented on the record of this determination demonstrates that, with the exception of the employee offering which constituted 5.16 percent of the sale, the privatization of Usinor was at arm’s length and for fair market value. While certain aspects of the sales process for stable shareholders made the process less open, the price paid by the stable shareholders was an arm’s-length price and it exceeded our measure of fair market value, FF 86 - 89. Regarding the shares sold to Usinor’s employees, we determine that these sales were not at arm’s length. Nor can the sales at FF 68 be considered transactions at fair market value.

Consequently, the Department is amending the countervailable subsidy rate calculated for Usinor in CTL Plate by excluding from consideration the pre-privatization subsidies found to be non-countervailable in this determination. We are also amending the rate calculated for GTS to reflect this. As a result, we determine that the total estimated net countervailable subsidy rates for Usinor, GTS and all others are 0.39 percent, 0.35 percent and 0.37 percent ad valorem, respectively.

Under section 705(a)(3) of the Act, the Department is directed to disregard a de minimis subsidy, in this case less than 1 percent. Therefore, we determine that Usinor did not receive countervailable subsidies. Upon direction from the U.S. Trade Representative to implement this Section 129 determination, we intend to revoke the CVD order on CTL Plate.

ANALYSIS OF COMMENTS

Comment 1: Typographical Error

Respondent’s Argument: GTS notes that the last sentence of the draft determination states that the Department intends to revoke the CVD order on “French Stainless” and that this should reference “CTL Plate” instead.

Petitioners’ Argument: The petitioners did not submit any comment on this point.
**Department's Position:** As the respondent noted, the reference to French Stainless was erroneous, and the reference should be to CTL Plate. We have corrected this error accordingly.

**Comment 2: Subsidy Benefit Resulting from the Employee Offering**

*Respondent's Argument:* GTS argues that the employee offering did not provide a countervailable subsidy to Usinor or its owners; although the price of the offering was less than that of the public offering, the employees had to meet certain requirements for length of service and agree to hold the shares for a minimum period of time. According to GTS, these restrictions justified the lower price. GTS further contends that the issuance of shares to employees at less than the public price is a common practice among companies worldwide and is not inconsistent with commercial considerations.

*Petitioners' Argument:* The petitioners did not submit any comment on this point.

*Department's Position:* While it is possible that the restrictions on the resale of employee shares could make those shares less valuable (i.e., the GOF might expect to receive a lower price for those shares relative to shares where there were no restrictions), no information has been presented to show that the discount was calculated to reflect the “cost” of the restrictions. To the contrary, according to the Prospectus, at 23, the terms offered to employees were “preferential.” Also, the stable shareholders faced resale restrictions and they agreed to pay more than the fair market value of the shares. Regarding GTS’s claim that employees had to meet length-of-service conditions to participate, this only served to further limit the number of potential purchasers for this pool of stock, thereby deterring from the fair-market-value nature of the transaction. Finally, GTS’s claim that the practice of selling shares to employees at less than the public price is common and consistent with commercial considerations is not supported by any evidence on the record.

**Comment 3: Relevance of Prior Remand Redeterminations**

*Respondents' Argument:* Usinor claims that no factual or legal distinction exists between this Section 129 determination and prior remand redeterminations involving the privatization of Usinor that would call for a different outcome. In CTL Remand and Stainless Remand, the respondent notes, the Department concluded that the privatization of Usinor was accomplished through an arm’s-length, fair-market-value transaction, and found a zero countervailable subsidy.

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rate. Usinor further notes that these findings were reviewed and upheld by the Court of International Trade.

*Petitioners’ Argument:* The petitioners did not submit any comment on this point.

*Department’s Position:* We disagree with the respondent’s contentions regarding the relevance of *Stainless Remand* and *CTL Remand*. The Modification Notice states that those redeterminations “may or may not reflect the full extent of the analysis of the transaction appropriate under this new methodology...,” and that “...our position with regard to those redeterminations is unaffected by this notice.” See Comment 12 of Modification Notice, 68 FR at 37138. In those redeterminations, for example, the Department did not consider whether the sale was at arm’s length or the broader market conditions were distorted. Moreover, both *Stainless Remand* and *CTL Remand* are currently under review by the Court of Appeals for the Federal Circuit;⁶ hence, those findings do not constitute a final and conclusive decision regarding the legality of the change-in-ownership methodology used by the Department in those cases. In sum, the findings in *Stainless Remand* and *CTL Remand* are inapplicable to the instant determination.

**Comment 4: Pass-Through Rate**

*Respondents’ Argument:* Usinor claims that no factual or legal distinction exists between this Section 129 determination and the redeterminations in *Stainless Remand* and *CTL Remand*. In those redeterminations, the respondent notes, the Department concluded that the privatization of Usinor was accomplished through an arm’s-length, fair-market-value transaction, and the agency found a zero countervailable subsidy rate. Hence, the respondent argues, that same rate should prevail in the Section 129 determination.

However, Usinor argues that, if the Department continues to find that the employee share offering resulted in a benefit pass-through, the Department should correct its calculation of the pass-through to accurately reflect the extent to which the Department actually found the employee shares to be below fair market value. In support of its position, the respondent cites to *Viraj Group, Ltd., v. United States*, 162 F.Supp. 2d 656, 662-63 (CIT 2001), in which the court stated that the court “must not only assess the reasonableness of Commerce’s actions in light of its statutory requirements but also whether the agency’s actions further the antidumping statute’s

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The Federal Circuit disagreed with the lower court’s reasoning: “While ... accuracy is a goal when determining dumping margins ... {This} statement is properly understood as expressing a goal within the confines of the statutes, not in derogation of a statutory provision.” 


According to the respondent, by using a pass-through rate of 5.16 percent (i.e., equivalent to the total employee stake), the Department has assumed that the employee shares were purchased at a price of zero. The respondent contends that, to calculate the benefit pass-through accurately, the Department must account for the price discount, i.e., the difference between the fair market value of the shares and the price paid. This results in countervailing duty rates of 0.22 percent for Usinor and 0.13 percent for GTS, which, the respondent notes, continue to be de minimis.

Similarly, GTS contends that the Department cannot calculate the pass-through rate as if the entire 5.16% employee stake were worthless and should take the FF68 price paid into consideration. GTS also claims that any benefit resulting from the share transfers to employees after GTS deconsolidated from Usinor in 1996 cannot be attributed to GTS.

Petitioners’ Argument: The petitioners did not submit any comment on this point.

Department’s Position: As discussed above, we disagree with Usinor’s contention that the findings in the prior remand redeterminations are applicable to the instant determination. See Comment 3.

We further disagree with the respondent that we should measure the benefit pass-through as a function of the ratio of the price discount to the fair-market-value price. We have already addressed this argument in the Modification Notice, 68 FR at 37137. In this determination, we have applied the approach laid out in our Modification Notice, which states that, where we find that the baseline presumption is not rebutted because a transaction was not made at arm’s length and for fair market value, or because of severe market distortions, “we will find that the company continues to benefit from the prior subsidies in the full amount of the remaining unallocated balance of the subsidy benefit.” See Modification Notice, 68 FR at 37138.

Comment 5: Attribution of Countervailable Benefit to GTS

Respondent’s Argument: GTS asserts that the Department erred in basing the Section 129 countervailable subsidy rate for GTS on the 6.86% rate found in the underlying investigation; instead, the Department should base it on the 6.10% revised rate found in the December 22, 2000, redetermination in CTL Remand.

Petitioners’ Argument: The petitioners did not submit any comment on this point.
Department's Position: As explained in Comment 3, the findings in the prior remand redeterminations are inapplicable to the instant determination. The issue here is what calculations are supported by the administrative record of this determination. We note in this regard that the data for the base rate suggested by the respondent is not on the record of the instant determination. Thus, we continue to determine that the countervailable subsidy rate from the underlying investigation provides the appropriate basis for the Section 129 rate for GTS.

RECOMMENDATION

Based on our analysis of the comments received, we recommend adopting all of the above positions and adjusting all related countervailing duty calculations accordingly. If these recommendations are accepted, and upon direction from the USTR to implement our findings, we will publish our implementation of this section 129 determination in the Federal Register.

AGREE __________  DISAGREE __________

____________________
James J. Jochum
Assistant Secretary
for Import Administration

____________________
Date